

### NOVEMBER 2022 VARIANCE DASHBOARD

A VISUAL SUMMARY OF MONTH END FINANCIALS

# KEY TAKEAWAYS

Transitions continues into FY 22-23 with confidence that we will successfully and responsibly fulfill the Mission and Vision of the agency for our clients and our communities!

Salary/Benefits Expenses

Salary expenses are at 72% of the budget for the fiscal year and benefits are at 67 % due to open positions.

The Year To-Date

Income is stable at 70% for the fiscal year. Cash is up 5% from last year.

Accounts Receivable

Accounts Receivables are up 28% from last year at this time. Grant funds continue to be received, decreasing A/R and increasing cash.

## \* TOTAL ASSETS



As of November 30, 2022

### **Balance Sheet Prev Year Comparison**

As of November 30, 2022

| _                                     | Nov 30, 22   | Nov 30, 21   | \$ Change   | % Change |
|---------------------------------------|--------------|--------------|-------------|----------|
| ASSETS                                |              |              |             |          |
| Current Assets                        |              |              |             |          |
| Checking/Savings                      |              |              |             |          |
| Total Checking/Savings                | 845,034.28   | 806,563.79   | 38,470.49   | 4.77%    |
| Total Accounts Receivable             | 369,867.64   | 288,822.97   | 81,044.67   | 28.06%   |
| Total Other Current Assets            | 59,848.24    | 53,426.20    | 6,422.04    | 12.02%   |
| Total Current Assets                  | 1,274,750.16 | 1,148,812.96 | 125,937.20  | 10.96%   |
| Fixed Assets                          |              |              |             |          |
| Total 1600 · Property, Plant & Equipm | 825,215.82   | 825,215.82   | 0.00        | 0.0%     |
| Total Fixed Assets                    | 588,219.17   | 612,671.09   | -24,451.92  | -3.99%   |
| Other Assets                          |              |              |             |          |
| 1500 · Vanguard Brokerage             | 555,571.03   | 669,295.15   | -113,724.12 | -16.99%  |
| Total Other Assets                    | 555,571.03   | 669,295.15   | -113,724.12 | -16.99%  |

# BUDGET VS ACTUAL

1 MONTH ENDED 11/30/2022

## VARIANCE ANALYSIS MONTH OF NOVEMBER 2022

Profit & Loss Budget vs. Actual
One month ended November 2022

|   | Nov 22     | Budget     | \$ Over Budget | % of Budget |
|---|------------|------------|----------------|-------------|
| Ordinary Income/Expense                 |            |            |                |             |
| Total Income                            | 199,083.54 | 287,454.75 | -88,371.21     | 69.26%      |
| Gross Profit                            | 199,083.54 | 287,454.75 | -88,371.21     | 69.26%      |
| Expense                                 |            |            |                |             |
| 6560 · Salaries and Wages               | 123,023.57 | 144,835.00 | -21,811.43     | 84.94%      |
| Total 7010 · Employee Benefits          | 42,594.35  | 54,417.00  | -11,822.65     | 78.27%      |
| Total 7100 · Program Services           | 4,731.02   | 11,177.00  | -6,445.98      | 42.33%      |
| Total 7200 · Program Expenses-Other     | 6,417.04   | 12,501.00  | -6,083.96      | 51.33%      |
| Total 7300 · Travel & meetings expenses | 1,564.00   | 2,500.00   | -936.00        | 62.569      |
| Total 7700 · Program Expenses-occupan   | 42,219.40  | 42,676.00  | -456.60        | 98.939      |
| 8200 · PCADV Relocation                 | 1,618.66   | 1,219.00   | 399.66         | 132.799     |
| Total 8500 · Misc expenses              | 80.39      | 1,277.00   | -1,196.61      | 6.39        |
| Total 8700 · Passthrough Expenses       | 871.84     | 10,625.00  | -9,753.16      | 8.219       |
| 8900 · Fundraising Expenses             | 187.38     | 1,250.00   | -1,062.62      | 14.999      |
| Total Expense                           | 223,307.65 | 282,477.00 | -59,169.35     | 79.059      |
| let Ordinary Income                     | -24,224.11 | 4,977.75   | -29,201.86     | -486.65%    |

# BUDGET VS ACTUAL VARIANCE ANALYSIS FISCAL YEAR 2022-2023

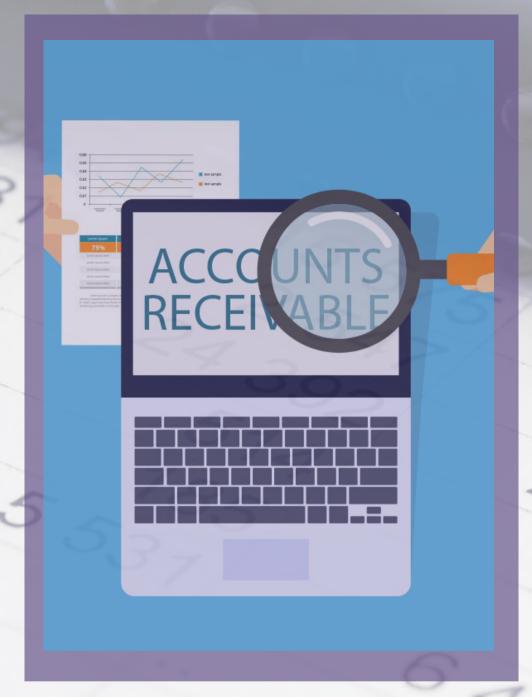
| Venute data and ad 11/20/2022          | TOTAL        |              |                |             |  |
|--|--------------|--------------|----------------|-------------|--|
| Year to date ended 11/30/2022          | Jul - Nov 22 | Budget       | \$ Over Budget | % of Budget |  |
| Ordinary Income/Expense                |              |              |                |             |  |
| Total Income                           | 1,012,286.06 | 1,437,226.75 | -424,940.69    | 70.43%      |  |
| Gross Profit                           | 1,012,286.06 | 1,437,226.75 | -424,940.69    | 70.43%      |  |
| Expense                                |              |              |                |             |  |
| 6560 · Salaries and Wages              | 540,356.41   | 724,175.00   | -183,818.59    | 74.62%      |  |
| Total 7010 · Employee Benefits         | 194,738.65   | 272,083.00   | -77,344.35     | 71.57%      |  |
| Total 7100 · Program Services          | 65,135.66    | 55,873.00    | 9,262.66       | 116.58%     |  |
| Total 7200 · Program Expenses-Other    | 104,175.44   | 62,489.00    | 41,686.44      | 166.71%     |  |
| Total 7300 · Travel & meetings expense | 24,095.22    | 12,496.00    | 11,599.22      | 192.82%     |  |
| Total 7700 · Program Expenses-occupan  | 180,507.17   | 213,380.00   | -32,872.83     | 84.59%      |  |
| 8200 · PCADV Relocation                | 7,913.68     | 6,094.00     | 1,819.68       | 129.86%     |  |
| Total 8500 · Misc expenses             | 11,159.07    | 6,377.00     | 4,782.07       | 174.99%     |  |
| Total 8700 · Passthrough Expenses      | 20,613.47    | 53,121.00    | -32,507.53     | 38.81%      |  |
| 8900 · Fundraising Expenses            | 333.18       | 6,250.00     | -5,916.82      | 5.33%       |  |
| Total Expense                          | 1,149,027.95 | 1,412,338.00 | -263,310.05    | 81.36%      |  |
| Net Ordinary Income                    | -136,741.89  | 24,888.75    | -161,630.64    | -549.41%    |  |

## BALANCE SHEET

Previous YR Comparison



| As of November 30, 2022           |              |              | 4 64        |          |  |
|-----------------------------------|--------------|--------------|-------------|----------|--|
| -                                 | Nov 30, 22   | Nov 30, 21   | \$ Change   | % Change |  |
| ASSETS                            |              |              |             |          |  |
| Current Assets                    |              |              |             |          |  |
| Checking/Savings                  |              |              |             |          |  |
| 1011 · M&T Bank - Checking        | 328,713.30   | 286,313.07   | 42,400.23   | 14.81%   |  |
| 1013 · M&T Capital Campaign       | 50,549.44    | 50,537.41    | 12.03       | 0.02%    |  |
| 1014 · M&T - Savings Account      | 350,080.30   | 350,006.95   | 73.35       | 0.02%    |  |
| 1015 · BB&T - Savings Acc         | 96,817.96    | 96,809.08    | 8.88        | 0.01%    |  |
| 1017 · M&T - Shamokin Capital Car | 17,975.11    | 21,999.11    | -4,024.00   | -18.29%  |  |
| 1040 · Petty Cash                 | 898.17       | 898.17       | 0.00        | 0.0%     |  |
| Total Checking/Savings            | 845,034.28   | 806,563.79   | 38,470.49   | 4.77%    |  |
| Accounts Receivable               |              |              |             |          |  |
| 1110 · Accounts Receivable        | 369,867.64   | 288,822.97   | 81,044.67   | 28.06%   |  |
| Total Accounts Receivable         | 369,867.64   | 288,822.97   | 81,044.67   | 28.06%   |  |
| Other Current Assets              |              |              |             |          |  |
| Account for Credit Transfer       | 177.26       | 177.26       | 0.00        | 0.0%     |  |
| 1310 · Employee Receivables       | 67.74        | 0.00         | 67.74       | 100.0%   |  |
| 1450 · Prepaid Expenses           | 59,063.24    | 52,708.94    | 6,354.30    | 12.06%   |  |
| 1460 · Security Deposits          | 540.00       | 540.00       | 0.00        | 0.0%     |  |
| Total Other Current Assets        | 59,848.24    | 53,426.20    | 6,422.04    | 12.02%   |  |
| Total Current Assets              | 1,274,750.16 | 1,148,812.96 | 125,937.20  | 10.96%   |  |
| Fixed Assets                      |              |              |             |          |  |
| Total Fixed Assets                | 588,219.17   | 612,671.09   | -24,451.92  | -3.99%   |  |
| Total Other Assets                | 555,571.03   | 669,295.15   | -113,724.12 | -16.99%  |  |
| TOTAL ASSETS                      | 2,418,540.36 | 2,430,779.20 | -12,238.84  | -0.5%    |  |



### **AS OF NOVEMBER 30, 2022**

### NOTES:

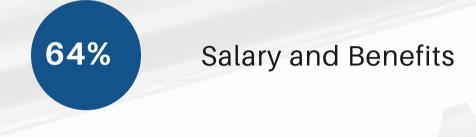
• BLUE HIGHLIGHTS INDICATE PAYMENTS OF \$170,186.66 RECEIVED DECEMBER 7, 2022.

| _                        | Current   | 1 - 30     | 31 - 60  | 61 - 90   | > 90       | TOTAL      |
|--------------------------|-----------|------------|----------|-----------|------------|------------|
| <b>HUD CE Specialist</b> | 0.00      | -15,289.39 | 0.00     | 0.00      | 0.00       | -15,289.39 |
| Lycoming CoC PSH         | 2,477.33  | 0.00       | 0.00     | 0.00      | 0.00       | 2,477.33   |
| PCADV                    | 0.00      | -36,278.65 | 0.00     | 0.00      | 12,859.14  | -23,419.51 |
| PCADV FVPSA ARP          | 0.00      | 651.09     | 0.00     | 0.00      | 0.00       | 651.09     |
| PCADV Home4Good          | 0.00      | -10.00     | 0.00     | 0.00      | 0.00       | -10.00     |
| PCADV Mobile ARP         | 2,653.60  | 4,096.93   | 0.00     | 2,636.69  | 0.00       | 9,387.22   |
| PCADV RRH                | 22,479.89 | 14,688.46  | 0.00     | 20,490.32 | 0.00       | 57,658.67  |
| PCAR-DPW                 |           |            |          |           |            |            |
| Act 44                   | 4,211.45  | 0.00       | 0.00     | 0.00      | 0.00       | 4,211.45   |
| Title XX                 | 595.68    | 0.00       | 0.00     | 0.00      | 0.00       | 595.68     |
| Total PCAR-DPW           | 4,807.13  | 0.00       | 0.00     | 0.00      | 0.00       | 4,807.13   |
| PCAR-DPW-SASP            | 555.99    | 1,207.78   | 0.00     | 1,373.45  | 1,310.72   | 4,447.94   |
| PCAR - Union RSCCA       | 269.53    | 77.72      | 0.00     | 109.25    | 481.51     | 938.01     |
| PCAR DOH                 |           |            |          |           |            |            |
| PHHS                     | 58.02     | 258.30     | 0.00     | 0.00      | 0.00       | 316.32     |
| Total PCAR DOH           | 58.02     | 258.30     | 0.00     | 0.00      | 0.00       | 316.32     |
| PCCD.                    |           |            |          |           |            |            |
| VOCA 20-23               | 51,297.94 | 56,413.16  | 0.00     | 55,850.70 | 114,335.96 | 277,897.76 |
| Total PCCD.              | 51,297.94 | 56,413.16  | 0.00     | 55,850.70 | 114,335.96 | 277,897.76 |
| STOP-Snyder County       | 8,384.18  | 16,324.14  | 0.00     | 0.00      | 0.00       | 24,708.32  |
| STOP-Union County        | 6,598.74  | 7,283.15   | 0.00     | 0.00      | 0.00       | 13,881.89  |
| Susquehanna Universit    | 64.46     | 0.00       | 0.00     | 0.00      | 0.00       | 64.46      |
| YWCA of Greater Harri    | 0.00      | 1,050.00   | 2,613.60 | 0.00      | 2,186.80   | 5,850.40   |
| TOTAL                    | 99,646.81 | 50,472.69  | 2,613.60 | 80,460.41 | 131,174.13 | 364,367.64 |
| -                        |           |            |          |           |            |            |

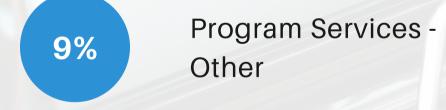
TOTAL NOVEMBER AR AS OF 12/07/2022 IS \$194,180.98

### **EXPENSE DASHBOARD OVERVIEW**

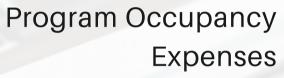
A Quick Breakdown























Travel Expenses

## 5 Months Ended 11/30/22

