



MARCH 2022

VARIANCE DASHBOARD

A VISUAL SUMMARY OF MONTH END FINANCIALS

KEY TAKEAWAYS

Overall, March financials show continued positive performance. Transitions remains financially sound at this point in the fiscal year.

1

Salary/Benefits Expenses

Salary expenses are at 87% of the budget for the fiscal year. Updates to the salary schedule will show an increase in that percentage. Benefits are still down at 67% of the budget.

2

The Year To-Date

Transitions was awarded \$82,384 from PCAR for the Family Violence Prevention & Services American Rescue Plan Program (FVPSA) Equity will increase with the purchase of vehicles and construction improvements at the safe houses.

3

Accounts Receivable

Our A/R performs consistently across the board. Grant funds continue to be received, decreasing A/R and increasing cash.

\$

TOTAL ASSETS

\$

As of March 31, 2022

Balance Sheet Prev Year Comparison

As of March 31, 2022

	Mar 31, 22	Mar 31, 21	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Total Checking/Savings	790,145.49	669,927.05	120,218.44	17.95%
Total Accounts Receivable	328,349.62	306,397.11	21,952.51	7.17%
Total Other Current Assets	47,093.88	21,452.05	25,641.83	119.53%
Total Current Assets	1,165,588.99	997,776.21	167,812.78	16.82%
Fixed Assets				
Total 1600 - Property, Plant & Equipment	825,215.82	741,005.69	84,210.13	11.36%
Total Fixed Assets	604,520.45	618,934.74	-14,414.29	-2.33%
1500 - Vanguard Brokerage	651,423.23	605,380.89	46,042.34	7.61%
Total Other Assets	651,423.23	605,380.89	46,042.34	7.61%

BUDGET VS ACTUAL

1 MONTH ENDED 03/31/2022

VARIANCE ANALYSIS MONTH OF MARCH 2022

Profit & Loss Budget vs. Actual
1 month ended March 2022

	Mar 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Total Income	205,458.50	266,951.00	-61,492.50	76.97%
Gross Profit	205,458.50	266,951.00	-61,492.50	76.97%
Expense				
6560 · Salaries and Wages	92,138.04	129,227.00	-37,088.96	71.3%
Total 7010 · Employee Benefits	36,328.32	52,187.00	-15,858.68	69.61%
Total 7200 · Program Expenses-Other	29,775.39	14,039.00	15,736.39	212.09%
Total 7300 · Travel & meetings expenses	1,379.49	5,209.00	-3,829.51	26.48%
Total 7700 · Program Expenses-occupan	28,241.44	39,794.00	-11,552.56	70.97%
8200 · PCADV Relocation	4,498.48	1,219.00	3,279.48	369.03%
Total 8500 · Misc expenses	169.69	1,338.00	-1,168.31	12.68%
Total 8700 · Passthrough Expenses	3,838.86	10,416.00	-6,577.14	36.86%
8900 · Fundraising Expenses	0.00	1,250.00	-1,250.00	0.0%
Total Expense	210,739.41	266,951.00	-56,211.59	78.94%
Net Ordinary Income	-5,280.91	0.00	-5,280.91	100.0%

BUDGET VS ACTUAL

VARIANCE ANALYSIS FISCAL YEAR 2021-2022

9 months ended 03/31/2022	Jul '21 - Mar 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Total Income	2,084,456.09	2,422,565.00	-338,108.91	86.04%
Gross Profit	2,084,456.09	2,422,565.00	-338,108.91	86.04%
Expense				
6560 · Salaries and Wages	1,014,941.53	1,163,039.00	-148,097.47	87.27%
7010 · Employee Benefits				
Total 7100 · Program Services	199,952.33	110,441.00	89,511.33	181.05%
Total 7200 · Program Expenses-Other	245,791.28	126,383.00	119,408.28	194.48%
Total 7300 · Travel & meetings expenses	30,914.80	46,873.00	-15,958.20	65.95%
Total 7700 · Program Expenses-occupancy	186,242.49	358,138.00	-171,895.51	52.0%
8200 · PCADV Relocation	10,321.57	10,971.00	-649.43	94.08%
Total 8500 · Misc expenses	30,320.25	12,035.00	18,285.25	251.93%
Total 8700 · Passthrough Expenses	74,533.17	93,752.00	-19,218.83	79.5%
8900 · Fundraising Expenses	961.50	11,250.00	-10,288.50	8.55%
Total Expense	2,109,058.56	2,402,565.00	-293,506.44	87.78%
Net Ordinary Income	-24,602.47	20,000.00	-44,602.47	-123.01%

BALANCE SHEET

Previous YR
Comparison



As of March 31,2022

	Mar 31, 22	Mar 31, 21	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1011 · M&T Bank - Checking	269,874.68	284,615.08	-14,740.40	-5.18%
1013 · M&T Capital Campaign	50,539.09	50,531.71	7.38	0.02%
1014 · M&T - Savings Account	350,030.16	215,069.38	134,960.78	62.75%
1015 · BB&T - Savings Acc	96,812.28	96,802.60	9.68	0.01%
1017 · M&T - Shamokin Capital Campaign	21,991.11	22,015.11	-24.00	-0.11%
1018 · First National Bank	0.00	-5.00	5.00	100.0%
1040 · Petty Cash	898.17	898.17	0.00	0.0%
Total Checking/Savings	<u>790,145.49</u>	<u>669,927.05</u>	<u>120,218.44</u>	<u>17.95%</u>
Accounts Receivable				
1110 · Accounts Receivable	<u>328,349.62</u>	<u>306,397.11</u>	<u>21,952.51</u>	<u>7.17%</u>
Total Accounts Receivable	<u>328,349.62</u>	<u>306,397.11</u>	<u>21,952.51</u>	<u>7.17%</u>
Other Current Assets				
Account for Credit Transfer	177.26	176.26	1.00	0.57%
1450 · Prepaid Expenses	46,376.62	20,735.79	25,640.83	123.66%
1460 · Security Deposits	<u>540.00</u>	<u>540.00</u>	<u>0.00</u>	<u>0.0%</u>
Total Other Current Assets	<u>47,093.88</u>	<u>21,452.05</u>	<u>25,641.83</u>	<u>119.53%</u>
Total Current Assets	<u>1,165,588.99</u>	<u>997,776.21</u>	<u>167,812.78</u>	<u>16.82%</u>
Fixed Assets				
Total Fixed Assets	<u>604,520.45</u>	<u>618,934.74</u>	<u>-14,414.29</u>	<u>-2.33%</u>
Total Other Assets	<u>651,423.23</u>	<u>605,380.89</u>	<u>46,042.34</u>	<u>7.61%</u>
TOTAL ASSETS	<u><u>2,421,532.67</u></u>	<u><u>2,222,091.84</u></u>	<u><u>199,440.83</u></u>	<u><u>8.98%</u></u>



AS OF MARCH 31, 2022

NOTES:

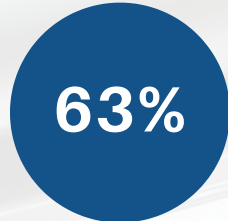
- GREEN HIGHLIGHTS INDICATE PAYMENTS OF \$63,601.45 RECEIVED THROUGH APRIL 5, 2022.

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
PCAR - Union RSCCA	564.28	0.00	1,093.25	0.00	0.00	1,657.53
PCADV FVPSA ARP	12,622.00	0.00	16,242.54	0.00	0.00	28,864.54
Lycoming CoC PSH	0.00	0.00	0.00	1,899.35	0.00	1,899.35
HUD PSH Schuylkill	0.00	0.00	0.00	-2,097.33	0.00	-2,097.33
PCADV RRH	0.00	8,926.23	9,527.50	0.00	0.00	18,453.73
AR Adjustment	0.00	0.00	0.00	0.00	0.00	0.00
HUD CE Specialist	0.00	0.00	0.00	-5,275.67	0.00	-5,275.67
HUD CoC RRH Program	0.00	0.00	0.00	-4,253.47	0.00	-4,253.47
PCADV						
Allstate Foundation	300.00	0.00	300.00	-5,193.09	0.00	-4,593.09
PCADV - Other	81,654.16	-7,607.73	48,171.13	-39,522.65	0.00	82,694.91
Total PCADV	81,954.16	-7,607.73	48,471.13	-44,715.74	0.00	78,101.82
PCAR-DPW						
Act 44	15,406.55	0.00	-15,805.29	-67.88	-1.00	-467.62
Title XX	1,774.79	0.00	-445.40	0.00	-1,682.03	-352.64
Total PCAR-DPW	17,181.34	0.00	-16,250.69	-67.88	-1,683.03	-820.26
PCAR-DPW-SASP	411.28	0.00	2,562.40	0.00	0.00	2,973.68
PCAR DOH						
PHHS	52.24	0.00	911.04	0.00	0.00	963.28
Total PCAR DOH	52.24	0.00	911.04	0.00	0.00	963.28
STOP-Snyder County	6,778.08	0.00	7,042.83	8,145.56	0.00	21,966.47
STOP-Union County	8,183.56	0.00	12,972.90	5,448.45	0.00	26,604.91
Susquehanna University.	0.00	0.00	0.00	0.00	718.56	718.56
PCCD.						
VOCA 20-23	41,566.85	0.00	106,608.83	0.00	0.00	148,175.68
Total PCCD.	41,566.85	0.00	106,608.83	0.00	0.00	148,175.68
YWCA of Greater Harrisburg	2,090.00	0.00	406.80	1,320.00	3,100.00	6,916.80
TOTAL	171,403.79	1,318.50	189,588.53	-39,596.73	2,135.53	324,849.62

TOTAL MARCH AR AS OF 04/15/2022 \$261,248.17

EXPENSE DASHBOARD OVERVIEW

A Quick Breakdown



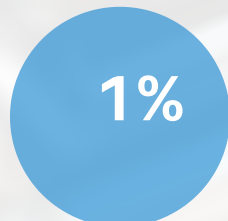
Salary and Benefits



Program Services



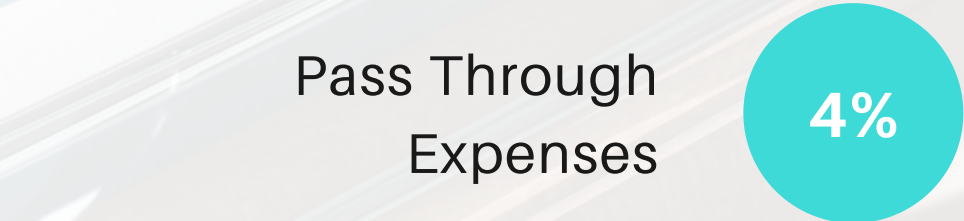
Program Services -
Other



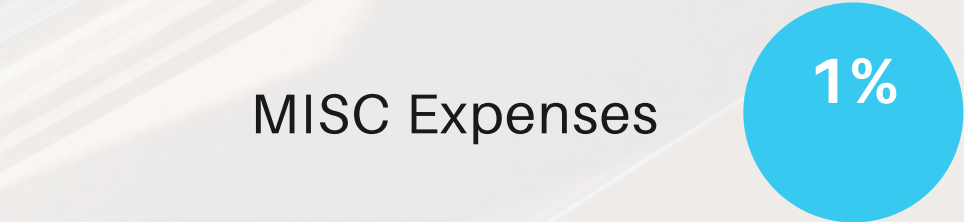
Travel Expenses



Program Occupancy
Expenses



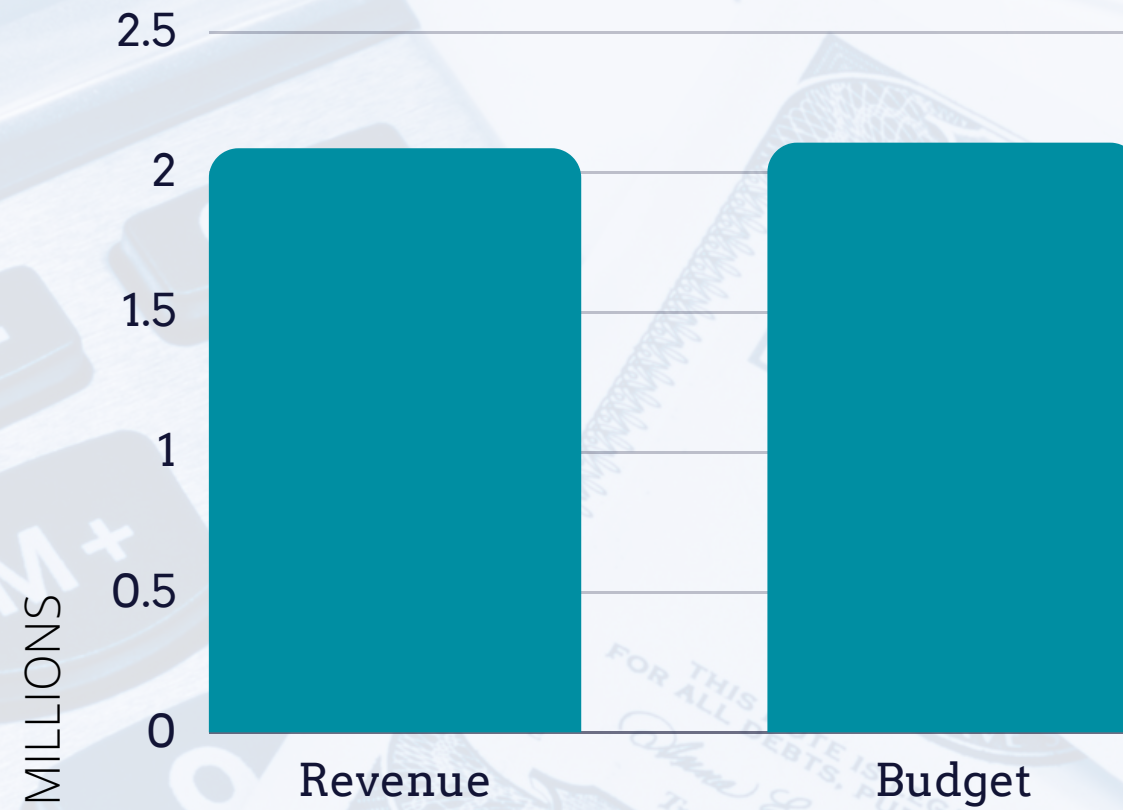
Pass Through
Expenses



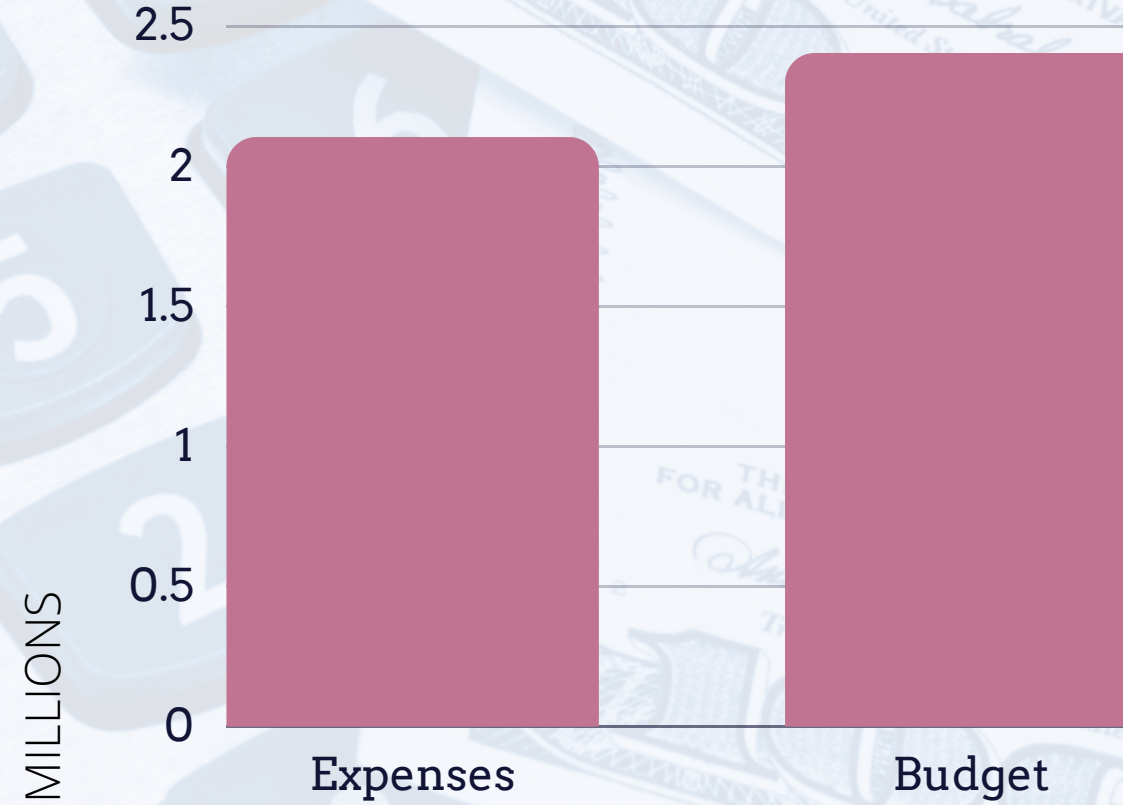
MISC Expenses

9 Months Ended 03/31/22

REVENUE VS BUDGET



EXPENSES VS BUDGET



REVENUE VS EXPENSES

